



# Are you ready to join the fastest growing Insurtech?



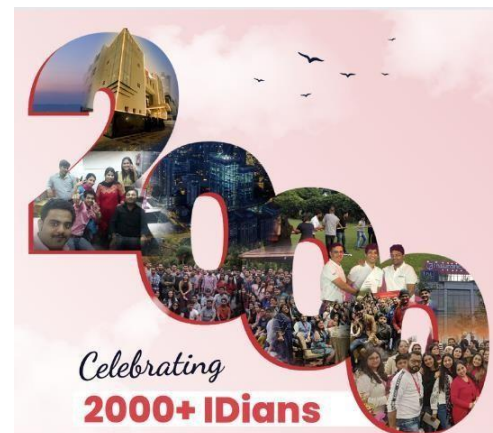
??? InsuranceDekho ?? Rockstar ..... !

## Who are we?

Launched in the year 2016, InsuranceDekho is India's leading Insurtech. In the past 7 years, the company has seen **exponential growth of approx. 2x every year.**

Headquartered in Gurugram, we have a presence in over 98% pin codes of India. Our growing advisor network across the country, onboards five new advisors every hour and aims to reach 200K+ by the end of the year. We currently offers 500+ insurance products across 5 categories (Motor, Health, Life, Travel, and Pet) in partnership with over 46 insurance companies including the Life Insurance Corporation of India (LIC). The InsuranceDekho team currently has a strength of over 2000 employees.

Our vision is to transform the insurance buying experience by building deep distribution, enabling digitization, and leading diversification into new product lines. We are a high-energy startup that believes in a people-first culture. We encourage an enthusiastic, fun and consistently evolving work environment that offers great opportunities to learn, grow and drive new initiatives.



India में 90% insurance, आज भी सिर्फ भरसे में सिकता है।

# Why Join InsuranceDekho?

- InsuranceDekho is a **young and dynamic Insurtech** that takes you along on its journey of exponential growth
- Our culture is built to create **IMPACT**: Inclusive, Meritocratic, Prudence and Frugality, Action-oriented, Customer-centric, Trust and Transparency
- We have a **people first policy** that can help you grow and become one of our home grown leaders
- We are certified as a **Great Place To Work**
- We offer **upskilling and learning opportunities**
- Our organization has a robust **rewards and recognition program** (High incentives).



*InsuranceDekho* का culture भरोसा, आदर, जिज्ञासा, जिम्मेदारी, और  
प्रतिभा पर  
आधारित है।

The organization strives to on-board people who share these values and take pride in upholding them. We believe that the heart of any organization lies in its people. Guided by this belief InsuranceDekho has nurtured an inclusive and supportive environment that treats employees like family members and coined a term for them “IDians”.



## What will be your role in the Company?

**Role:** Relationship Managers (Motor)

## What is the purpose of the role -

- Meet potential POSP agents in respective geographical assignments. Service the Existing POS to drive sales growth Handle Customer Inquiries with a speedy and satisfactory resolution coordinate with Girnar Insurance HO Team for the smooth execution of the sales process
- Create offline training and servicing process for the POSP.
- Should know local agent network.
- Achieve Monthly Sales Target Numbers.
- Should be a Highly Motivated Individual and should be able to drive Channel with ownership. Travelling can be frequent.
- Candidate should be from Insurance Background having hands-on experience in agency vertical in a General Insurance Company or an Insurance Brokerage Firm.
- Managing relationships with customers.
- Identifying and communicating customer needs.
- Ensuring customer satisfaction. ● Developing and implementing marketing strategies to grow the customer base.

## Apply if you have –

- Graduation degree in any stream and have strong communication skills.
- Some awareness of Motor & General Insurance and have the zeal to be a Pro in Sales.
- Looking for fast growth in a challenging environment and willing to work hard.
- Proficiency and fluency in English, Hindi and any other local language preferable.

## चर्चामें InsuranceDekho:

**InsuranceDekho raises \$150 mn, largest ever series A funding round by Indian insurtech firm | Mint**  
Founded by Ankit Agrawal and Ish Babbar in 2016, InsuranceDekho has seen significant premium growth since its inception.  
14 Feb 2023



**InsuranceDekho raises \$60 million, surpasses \$200 million in funding this year**  
India Business News: Gurugram-based insurtech platform InsuranceDekho has raised \$60 million in its Series B funding round, bringing its...  
11 Oct 2023



**[Update] India-Maldives Tensions: InsuranceDekho, Square Insurance Suspend Travel Insurance For Maldives**  
Amid the ongoing India-Maldives tension, InsuranceDekho suspended travel insurance facility for those travelling to the island nation.  
1 month ago



**InsuranceDekho appoints Divya Mohan as the CHRO**  
InsuranceDekho appoints Divya Mohan as the CHRO. InsuranceDekho (ID), the leading Indian Insurtech, has bolstered its senior leadership team by...  
8 Aug 2023

